

COVID-19 Considerations for KYPTAC Clients

March 26, 2020
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Overview

SBA Programs

- Loans
- Changes to Existing Programs

Federal Help

- IRS Tax Extension
- COVID-19 Specific Legislation
- Labor Law Changes

Kentucky Help

- Unemployment Insurance
- Governor's guidance
- Check with your local Chamber of Commerce
- Sourcing effort in Kentucky

PTAC Assistance

- New resource center on KYPTAC.com
- Counselors are still working full time but we are also educating ourselves

Small Business Loans

SBA, SBDC, are the primary resources for this

Try to access and download forms after business hours

Program: EIDL, Economic Injury Disaster Loans

https://www.sba.gov/page/coronaviruscovid-19-small-business-guidance-loanresources

99% of the businesses in this country are considered small businesses. If you are in doubt apply anyway. Small business size is based on NAICS codes but apply, apply, apply.

Print all the forms you need, fill them out and then have them with you as you fill out the online form. This will prevent website timeouts and you will have already gathered the necessary information

Small Business Loans

Every applicant will either fill out form 5 or 5C (sole proprietorships) with subsequent forms to be filed as needed

Be sure to select the COVID 19 option for type of disaster

Loans are for working capital to "keep the business in business". They do not cover expansion, debt relief or improvements

You tell SBA how much you need. They will determine how much you are given

The first payment will be due 11 months after the promissory note is signed

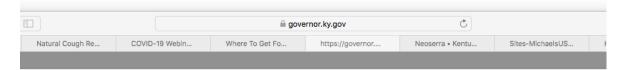
The window for applying will be open until 12/18/2020. This could be extended depending on how long the closures last

Applications are being processed on a first come first served basis

SBA Loans

• Link:

https://governor.ky.gov/attach ments/20200320_SBA_EIDL-Fact-Sheet.pdf



Date: 0



U.S. SMALL BUSINESS ADMINISTRATION FACT SHEET – ECONOMIC INJURY DISASTER LOANS

KENTUCKY Declaration 16377

(Disaster: KY-00080)

Incident: CORONAVIRUS (COVID-19)

occurring: January 31, 2020 & continuing

nties within the State of Kentucky; the contiguous <u>Illinois</u> counties of: Alexander, Gallatin, Hardin, Mad Pulaski; the contiguous <u>Indiana</u> counties of: Clark, Crawford, Dearborn, Floyd, Harrison, Jefferson Posey, Spencer, Switzerland, Vanderburgh and Warrick; the contiguous <u>Missouri</u> counties of: Miss w Madrid; the contiguous <u>Ohio</u> counties of: Adams, Brown, Clermont, Hamilton, Lawrence and Science Counties of: Campbell, Claiborne, Clay, Henry, Lake, Macon, Montgomery, Obion, Scott, Stewart, Sumner and Weakley; the contiguous <u>Virginia</u> counties of: Buchanan, Dickense; and the contiguous <u>West Virginia</u> counties of: Mingo and Wayne

Application Filing Deadline: <u>December 21, 2020</u>

Loan Assistance Available:

c Injury Disaster Loans (EIDLs) – Working capital loans to help small businesses, small agricultural cooperative ses engaged in aquaculture, and most private, non-profit organizations of all sizes meet their ordinary and necessary ns that cannot be met as a direct result of the disaster. These loans are intended to assist through the disaster

equirements:



Guidance for HUBZone qualification relaxed

SBA: Other



Expect fewer set-asides because requirements have been waived



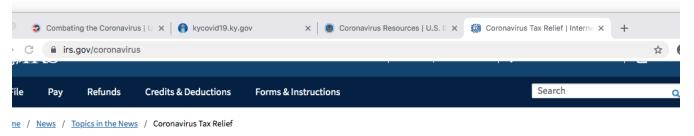
8(a) program: voluntary suspension available

COVID-19 Specific Legislation

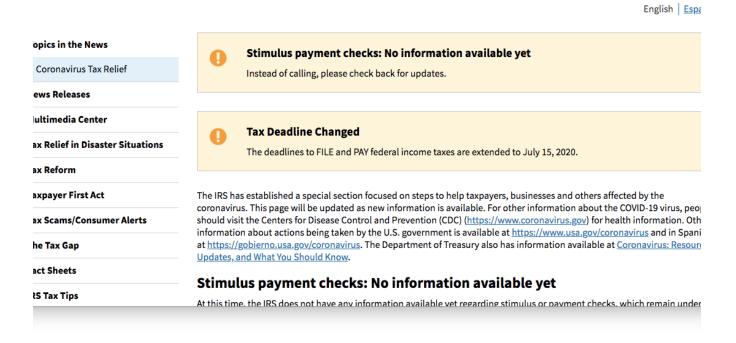
- There have been 3 federal COVID-19 specific bills passed, but the one we all care about is CARES
- A bipartisan compromise has been reached on the third stimulus package known as the Coronavirus Aid, Relief, and Economic Security Act (CARES)
- A vote has passed in the Senate. The \$2 trillion package will provide direct assistance to state, tribal and local governments to help them address the coronavirus pandemic
- The CARES Act will also provide \$377 billion to workers and small businesses through initiatives such as the Paycheck Protection Program to incentivize employers to maintain their payroll (eight weeks of cash-flow assistance through 100 percent federally guaranteed loans)
- Fourth stimulus bill is being negotiated
- Updates on implementation: go to individual government webpage

IRS

https://www.irs.gov/corona virus



oronavirus Tax Relief



Labor Laws and Resources

New DoL Guidance on FMLA and Paid Sick Leave (and exemptions for very small employers)

 dol.gov; there are fact sheets to learn your rights and responsibilities as an employer

Check with your local Chamber of Commerce (and consider joining)

- US Chamber
- GovCon Chamber

Practice "Telework Hygiene"

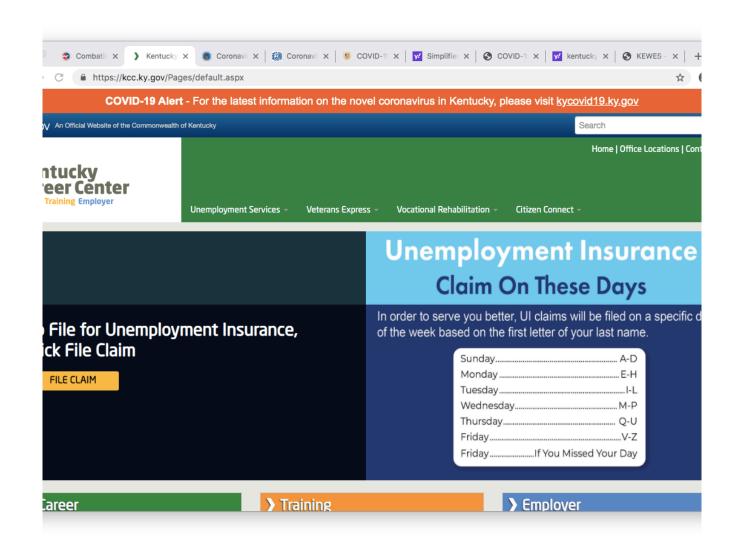
Make getting UI easier for your employees

Kentucky Benefits

- Unemployment Insurance is now available for small business owners, 1099s, freelance workers, those who left jobs for "good cause" (announced yesterday)
 - Kentucky wants to cover you to stay home
- Governor's Page has information on public benefits

Unemployment Insurance

https://kcc.ky.gov/



Department of Labor

www.dol.gov



e Occupational Safety and Health Administration (OSHA) has resources to help employers and workers prepare for and spond to coronavirus in the workplace.

- OSHA Guidance on Preparing Workplaces for COVID-19 Developed in collaboration with the U.S. Department of Health
 and Human Services to help employers respond in the event of coronavirus in the workplace.
- <u>Temporary OSHA Guidance on Respiratory Protection Standard</u> This guidance provides suggestions and options to help increase the availability of N95 filtering facepiece respirators for healthcare providers.
- COVID-19 Webpage Provides infection prevention information specifically for employers and workers.

Vages, Hours and Leave

e Wage and Hour Division is providing information on common issues employers and workers face when responding to WID-19, including the effects on wages and hours worked under the Fair Labor Standards Act and job-protected leave under Family and Medical Leave Act.

nemployment Insurance Flexibilities

TE: Check with your state's unemployment insurance program regarding the rules in your state.

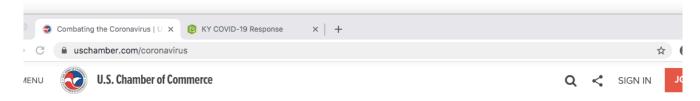
e Employment and Training Administration announced <u>new guidance outlining state flexibilities in administering their employment insurance programs to assist Americans affected by the COVID-19 outbreak.</u>

der the guidance, federal law permits significant flexibility for states to amend their laws to provide unemployment surance benefits in multiple scenarios related to COVID-19. For example, federal law allows states to pay benefits where:

- An employer temporarily ceases operations due to COVID-19, preventing employees from coming to work;
- · An individual is quarantined with the expectation of returning to work after the quarantine is over; and

US Chamber of Commerce

https://www.uschamber.com/coronavirus



Combating the Coronavirus

ump to: Resources | Chamber Actions | Business Response

ie U.S. Chamber is working closely with the White House, U.S. government agencies, and foreign government ficials to inform and equip businesses with the most important and up-to-date information to prevent the read of the virus and prepare businesses for the near and long-term impact. <u>Visit our live blog for the latest idates.</u>

esources for Businesses

l employers should be implementing strategies to protect their workforce from the coronavirus while ensuring intinuity of operations.

eated by the <u>U.S. Chamber of Commerce Foundation</u>, these guides are based on information provided by the C, to help employers and employees prepare for and address the impacts of the coronavirus.

- Coronavirus (COVID-19) Workplace Tips for Employees
- Guidance For Employers To Plan and Respond To Coronavirus
- Interactive Workplace Flyer Builder

elp for Small Businesses

2— is working to bring you the best resources and information to help you navigate this challenging time.

Combating the Coronavirus

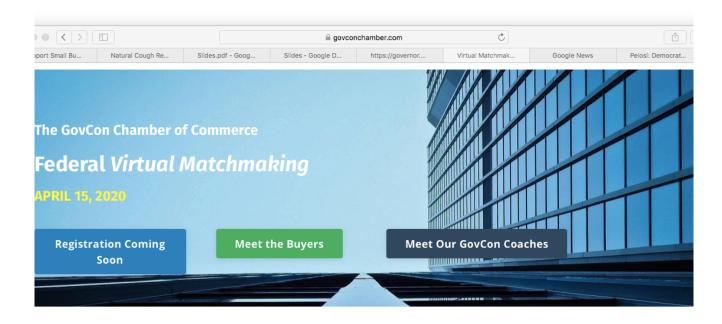
Coronavirus Live Blog

Coronavirus Response Toolkit

Chamber Policy Actions on Coronavirus

GOVCON Chamber of Commerce

https://www.govconchamber.com/matchmaking



Convenient. Affordable. Face-to- Face.

Matchmaking brought to your conference room and your team!

Register today and let the GovCon Chamber of Commerce's Virtual Matchmaking Experience connect you

to government huvers from wherever you are



KY Emergency Management

https://kyem.ky.gov/Pages/default.aspx







Kentucky please use the following

☐ Governor Beshear Declares Sta Emergency for COVID-19

Kentucky Emergency Management (KYEM) is a division of the Kentucky Department of Military Affairs and its role and function are governed by legislative action as dictated in Chapter KRS 39A-F of the Kentucky Revised Statutes.

The Kentucky Emergency Management consists of our main office located on Boone National Guard Center, 100 Minuteman Parkway, Frankfort, KY, and field offices across the Commonwealth.

Vision - A resilient commonwealth that is safe, secure, and prepared for emergencies

The state government is involved in establishing a strong supply chain

Kentucky Sourcing



Categories: apparel (masks, gowns, full face protectors), sanitizer and disinfectant and bottling materials, testing and related items needed for testing, respirators and ventilators, fabrication and 3D printing



We will provide developing information

Federal Laws to Expedite and Ease Procurement

Defense Production Act-DPA has been mentioned but not actually invoked

Defense Priorities and Allocation System (DPAS): Standard language on a contract that we've never paid attention to

• Check existing contracts

FAR Clauses for Emergency Increases in Thresholds/Loosening Full and Open Requirements

J&As may be done after the fact

FAR 18.2: Micropurchase threshold—10K to 20K; SAT, 250K-750K; Simplified Acquisition Procedures from \$7 million to \$13 million

Stafford Act is not a factor for COVID-19

Since the entire country is in the affected area, there is no "local area"

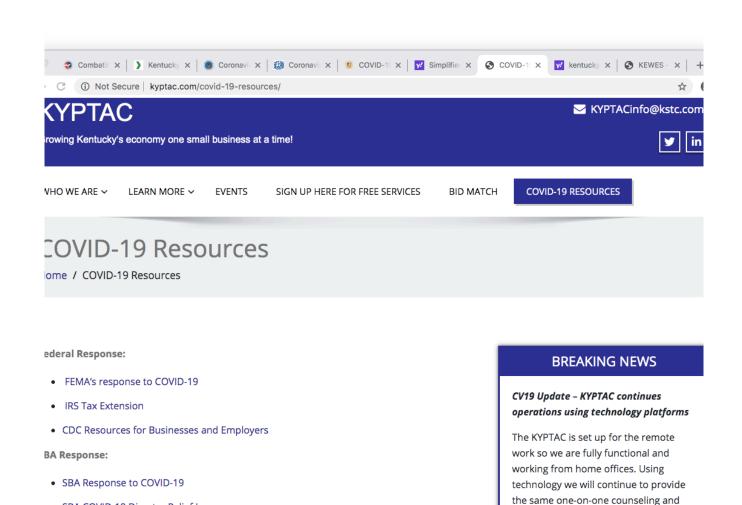
So, there is no local area preference

PTAC Response/Action Items for You

- Rely on the Subject Matter Experts: Chambers of Commerce, government websites (DOL/SBA/UI/IRS/governor)
 - View separate webinar for SBA EIDL program, and Govology Webinar from 3/25
- Complete Disaster Response Registry and DSBS Profile
 - Both must be done through SAM
- Kentucky Business Survey:
 - https://survey123.arcgis.com/share/cdbec8a2257c4 7769d0eb7826d7d6b4f
- Lots of opportunities, but watching beta.sam.gov isn't enough
 - Complete our prerequisites for bid match profile; talk to your counselor
- Ask questions about procurements that interest you
- Self-advocate, and market your business

Kentucky PTAC

www.kyptac.com



• SBA COVID-19 Disaster Relief Loan

training, but will not be conducting in

4.4.2.4 Disaster Response Information

Entities wishing to do business with the federal government, such as the Federal Emergency Management Agency (FEMA), in the event of a natural disaster can complete the Disaster Response Information section. When national emergencies or natural disasters such as floods and hurricanes occur, supplies and services need to be procured and rushed to the affected area quickly. To expedite this process, the SAM Disaster Response Registry shows those contractors who are willing to provide debris removal, distribution of supplies, reconstruction, and other disaster or emergency relief supplies and/or services. Collecting this information in SAM provides a means for potential local contractors to identify themselves to the federal agencies during a time of a disaster.

- . If you'd like to be included, select Yes to register your entity.
- If you select Yes to participating in the Disaster Response Registry, respond to the Bonding Level section if your company requires bonding to submit offers in response to federal solicitations.
- . If you select yes to participating in the Disaster Response Registry, you must select your entity's Geographic Area Served.
 - o If you select Multiple States you may enter up to three states.
 - o If you select One State you must select at least one state in your Geographic Area Served. You also have the option of selecting Counties and Metropolitan Statistical Areas.
 - You can also select Any State to indicate your support of disaster response efforts nationwide.

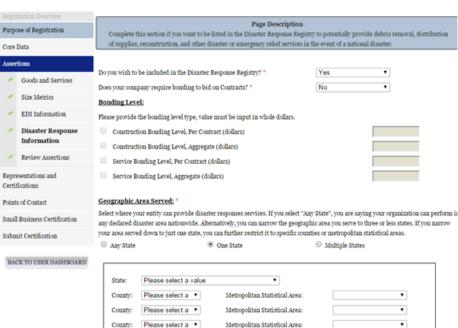


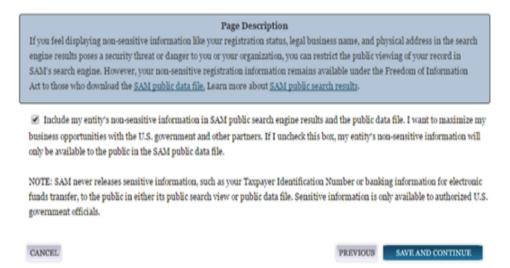
Figure 4.47: Disaster Response Information Page

4.3.1.9 SAM Search Authorization

Registrants are allowed to opt-out of public display of their record within SAM. Opting out may result in a reduction in Federal Government business opportunities, and subcontractors who choose this option will not be visible to prime contractors. Entities that have opted out will be removed only from the SAM public search but will still be visible to users with For Official Use Only (FOUO) data access and will be provided in accordance with Freedom of Information Act (FOIA) requests. Please note that your banking information is treated as sensitive data and will not be displayed to the public regardless of your selection.

If you wish to opt out of public search, deselect the clause: "Include my entity's non-sensitive information in SAM public search engine results and the public data file. I want to maximize my business opportunities with u.S. government and other partners..."

Figure 4.21: SAM Search Authorization



▶ Note: If you are an SBA certified 8(a) firm, 8(a) Joint Venture or HUB Zone (or applying for one of these certifications) you should not Opt Out of the public search.

Make sure your SAM record is searchable!